

# Hadrian Manufacturing Automates Business Processes with a Single, Integrated System

## Oracle Customer Snapshot



Formed in 1983, Hadrian's founder chose their new company's name based on the legacy of the Roman emperor Hadrian, who forged a unique reputation based on his dedication to long-term relationships, an appreciation of art and architecture, and a commitment to quality. Today, Hadrian Manufacturing Inc. is a leading supplier of high quality metal lockers and toilet partitions. With operations in Canada, the United States, Latin America and the United Kingdom, Hadrian is dedicated to offering creative, high quality, and durable products that reflect their customers' needs.

## Challenges

- Integrate front end quote and order processing with back end manufacturing and fulfillment
- Consolidate multiple databases to create "single source of truth"
- Create information infrastructure to support a multi-company, multi-currency, multi-country, multi-plant environment

## Customer Profile

### Hadrian Manufacturing Inc.

- Burlington, Ontario
  - Industry: Industrial Manufacturing
  - Annual Revenue: Less than \$100 million
  - Employees: 150
- [www.hadrian-inc.com](http://www.hadrian-inc.com)

## Oracle Products & Services

- JD Edwards EnterpriseOne
  - Financial Management
  - Supply Chain Management

## Oracle Partner

- Syntax

**“The combination of Oracle’s JD Edwards EnterpriseOne applications and Syntax addressed the demands of our multi-plant organization, resulting in increased service levels and real time collaboration with Hadrian’s customers and suppliers.”**

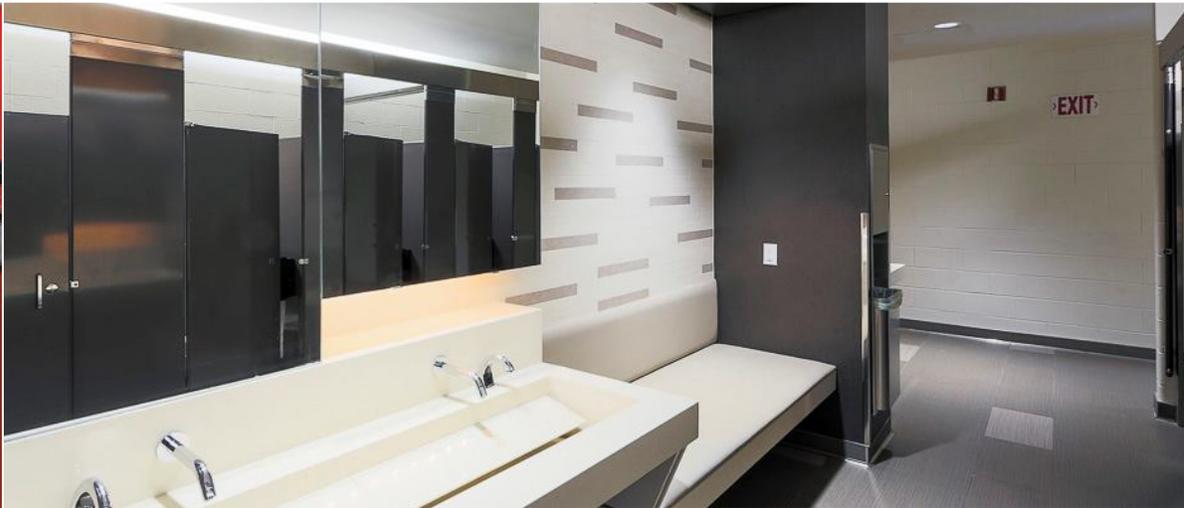
Rob Snyder • Vice President • Finance, Hadrian Manufacturing, Inc



IT'S EASY TO GET STARTED.  
**CONTACT US!**

1-877-968-2948 • [communications@syntax.com](mailto:communications@syntax.com) • [www.syntax.com](http://www.syntax.com)

## Hadrian Manufacturing Automates Business Processes with a Single, Integrated System



### Solution

- Integrated entire core business process from start to finish, providing visibility throughout the organization
- Gained access to accurate, real-time information, leading to better decisions and improved customer service
- Reduced time to produce month-end results by half
- Established a single database which enables customer service personnel to view and commit order quantity and delivery dates from anywhere in the organization, regardless of plant or company alignment
- Leveraged Oracle Partner Syntax to meet all of the initial implementation objectives while continuing to provide expertise as needed as the company evolves