

It's all about...



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Customer North American Construction Group (NACG)

Partner Syntax

Industry Construction and Mining

Use Case Move and Modernize Oracle JDE to OCI

Cloud Services Upgrade JDE environment, OCI migration, and Managed Services

Deal Size \$231K ARR / 3 years

FY22Q1

Win Quarter Partner Manager – Reid Drossos, CPR - Paige LePlaunt

Team Alliance Consultant – Deepak Munjal

- Key Partner Takeaways
- Syntax identified the opportunity, architected the deal, negotiated and resold the OCI credits, migrated the applications. Syntax is unrivaled in JDE iSeries to Oracle migrations
 - Syntax helped customer understand multi-year OCI deal made best economic sense. Their Cloud Architects knowledge of both OCI and applications was invaluable to winning the business

#na-alliances-channels