

It's all about...



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Customer	North American Construction Group (NACG)
Partner	Syntax
Industry	Construction and Mining
Use Case	Move and Modernize Oracle JDE to OCI
Cloud Services	Upgrade JDE environment, OCI migration, and Managed Services
Deal Size	\$231K ARR / 3 years
Win Quarter	FY22Q1
Team	Partner Manager – Reid Drossos, CPR - Paige LePlaunt Alliance Consultant – Deepak Munjal
Key Partner Takeaways	<ul style="list-style-type: none">Syntax identified the opportunity, architected the deal, negotiated and resold the OCI credits, migrated the applications. Syntax is unrivaled in JDE iSeries to Oracle migrationsSyntax helped customer understand multi-year OCI deal made best economic sense. Their Cloud Architects knowledge of both OCI and applications was invaluable to winning the business

#na-alliances-channels