

It's all about...



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Customer

TCP

Partner

Syntax

Industry

Lighting Manufacturing & Distribution

Use Case

Move and Modernize JD Edwards on OCI

Cloud Services

Compute, Storage

Buyer Title

IT Director

Deal Size

ARR - \$58K

Win Quarter

FY22 Q4

Team

Partner Manager - Reid Drossos, Alliance Consultant - Deepak Munjal CPR - Matt Sherwood, RVP - Michael Shields

Key Partner
Takeaways

- TCP was running an outdated version of JDE, which had to be upgraded and would require new infrastructure to support it
- Current infrastructure partners' plan was to sell TCP new hardware, thus keeping the JDE environment on premise in their data center, however there was a significant backlog on equipment delivery which did not meet TCPI's upgrade timeline
- Syntax, as TCP's chosen JDE partner for the upgrade, positioned OCI as the optimum solution to enable an immediate start to the upgrade, and in the end delivered the modernization of their JDE platform two months ahead of schedule

#nact-alliances-channels