

Win Wire

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Customer	Stratix Corporation
Industry	Design, deploy, manage, and support mobility solutions
Use Case	Enterprise-Wide Application Integration Solution
Cloud Services	Oracle Cloud Integration
Buyer Title	VP of IT
Deal Size	\$24K ARR
Win Quarter	FY22Q4
Team	Partner Manager Reid Drossos Alliance Consultant Deepak Munjal Regional Manager Cole Hartung
Key Partner Takeaways	<p>Stratix is running Oracle E-Business Suite across their organization including integrations into a multitude of different applications that are not interconnected.</p> <p>The goal for Stratix is to have an enterprise-wide integration strategy with all their applications “speaking” to each other.</p> <p>Syntax is working with Stratix to deploy and manage an Oracle Cloud Integration Services Proof of Concept to set the stage for an organization-wide roll-out.</p> <p>The goal of the POC is to prove the technology will work for Stratix and to deliver a cost-effective, consumption-based model for enterprise integration.</p> <p>The expected results, once fully implemented, include: productivity savings, application efficiency and change management benefits.</p> <p>Syntax’s long-term relationship with Stratix coupled with a tight Syntax – Oracle partnership, won over Stratix and helped to develop the trust they needed to take on this initiative.</p>