

Kemmerer Operations win wire

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| Customer | Kemmerer Operations LLC, headquartered in Kemmerer Wyoming, is a coal mining organization, having the oldest active mining in the United States representing more than 175 miners. Formerly Kemmerer was owned by North American Construction Group (NACG). | | |
| Industry | Mining | | |
| Use case | JD Edwards on Oracle Cloud Infrastructure | | |
| |   JD Edwards Cloud Infrastructure | | |
| Cloud services | Oracle Cloud Infrastructure | | |
| Buyer title | CEO | | |
| Deal size | \$ 70K ARR | | |
| Win quarter | Fy'24 Q4 | | |
| Team | <ul style="list-style-type: none"> • Oracle PM: Angie Mills • Oracle GVP: Carly Dates • Oracle RM: Dovydas Rackauskas • Oracle CPR: Ayana Francisco • Syntax AE: Mike Adams • Syntax PM: Violeta Albrecht • Syntax Solution Architect: Allen Jacot • Syntax VP: Rich Bradley | | |
| Key partner takeaways | <ul style="list-style-type: none"> • NACG is running their JD Edwards environment with Syntax providing complete portfolio of MSP Services. • Given NACG's acquisition and divestiture strategy, Syntax takes the approach with the customer to ensure they will have a streamlined entrance and exit for the ERP systems. Knowing this divestiture would most likely happen, early on Syntax had set up 2 separate JD Edwards environments for NACG. • Upon divestiture of the Kemmerer Operations organization, Syntax provided a creative solution to take out all migration costs, as well as providing a complete portfolio for Kemmerer providing cloud, database, and application management services, as all of those resources would be staying with NACG. This resulted in delivering Kemmerer with a SaaS like experience for their new environment. • Additionally Syntax' unique expertise with JD Edwards Payroll further provided a seamless transition for all organizations. • Including in the solution were non-JDE Applications – Scanman for AP Automation, Reports Now for reporting from JDE. | | |