

# Tetra Tech win wire

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**Customer** Tetra Tech is a \$5 billion global provider of high-end consulting and engineering services. With 28,000 employees Tetra Tech provides solutions for complex problems in water, environment, sustainable infrastructure, renewable energy, and international development.

**Industry** Professional Services

**Use case** Scalability and performance

**Cloud services** Exadata Cloud Service



**Buyer title** CIO and VP of Applications

**Deal size** \$ 199K ARR

**Win quarter** FY'24 Q4

<b>Team</b>	• Oracle PM: Angie Mills	• Syntax AE: Mike Adams
	• Oracle GVP: Jason Jeray	• Syntax PM: Violeta Albrecht
	• Oracle RM: Cory Franzmeier	• Syntax Solution Architect: Charles Valade
	• Oracle CPR: Moises Bautista	• Syntax VP: Rich Bradley

**Key partner takeaways**

- Syntax Customer running Oracle E-Business Suite along with additional non-Oracle applications including their most critical applications for billing, on OCI with Syntax MSP services.
- Given their acquisition strategy, Tetra Tech had recently made a significant acquisition in Australia. However, because of critical north America overnight concurrent processes Australia experienced unacceptable performance issues. Additionally, Tetra Tech expects to grow to \$10 billion in revenue by additional global acquisitions.
- Tetra Tech turned to Syntax and Oracle to create a solution which was addressed by a move to Exadata Cloud. The new solution addressed the issue along with providing increased flexibility, superior performance and agility setting the stage for the significant growth expected.